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REBAR INDUSTRY NEWS



Upcoming Events

05.12.09 - 05.15.09

Autostrada Polska Show
Kielce, Poland
15th International Fair
of Road Construction Industry

08.19.09 - 08.20.09

KRB Open House
Wrightsville Pennsylvania
Heritage Hills
Springwood Golf Course

11.23.09 - 11.26.09

Big 5 Show
Dubai, UAE
Booth 3A130

John Hoffman continued

It just makes you feel good to know you can help out. We can trouble shoot in our pajamas too!"

When John isn't trouble shooting equipment for customers he likes to spend his free time trap shooting. John has held both County and State Trap Shooting Championships at different times in his life.

"When I was 14, I won the state trap shooting contest, and last year I won the County Championship," says John. "I enjoy trap shooting. You never know what angle the clay is going to be coming from, but you know where to look."

"I guess it's a lot like KRB service. There are only so many things that can be the issue. Knowing which angle to aim in helps, and then you can whittle it down to what's wrong."

When he's not trouble shooting equipment, or shooting trap on the range, John spends time with his wife Jonina and son Dexter age 9.

EMPLOYEE SPOTLIGHT

John Hoffman Service Manager

John Hoffman has been with KRB since 2002. He became the Service Manager in the spring of 2008. When asked what John likes about working at KRB he responds. "I enjoy helping people... when our customers call me there is usually a problem. I like working with them to uncover what the issue is, and then stepping the customer through how we correct it. I get a tremendous amount of satisfaction in troubleshooting a problem and then getting it corrected," Hoffman says.

John has a degree in Electrical Engineering from Penn State York Campus. He started wiring systems for KRB in 2002. "I moved into technical support a few years later and now work as the Service Manager." I still like working one-on-one with our customers," says John.

When asked about some of his most memorable calls John recounts, "I remember one time a customer called from India. It was about 1am our time, but the customer was really in trouble with their line down. After listening to what the operator described on the phone, it sounded like a sensor was out of adjustment. I explained where the sensor was and had him check it. Sure enough that was the problem. It was pretty simple. He was back running in a few minutes and he was very grateful for the help. *continued on back*



CUSTOMER SPOTLIGHT



M.A. Industries maximizes efficiency with MiniForm 616

M.A. Industries, Inc. is a multi-faceted, ISO certified international manufacturing company and distributor of "Specialty Products and Equipment" to the concrete, paper and porous plastics industries. They created the first steel reinforced plastic manhole step.

KRB helped M.A. Industries streamline the process to create their manhole steps. Previously, the company used 7 manual benders to bend the rebar reinforced steps and then walked them over to the injection molding station where they were covered in plastic.

"We eliminated about 4 steps in the process by installing the MiniForm 616 from KRB," noted Scott Peacock, VP of Sales at M.A. Industries. "We also dramatically reduced our waste. Because we run from coil now instead of straight stock we are continually running with almost no waste," explains Scott. "We figure our payback period on this investment to be around 12 months," he adds. "We have also increased our output."



Rebar reinforced manhole step
by M.A. Industries, Inc.

When asked why M.A. Industries chose KRB equipment over the European's, Peacock states, "We wanted to make sure we could get parts and service quickly. We liked that KRB was close by and made in the USA."



1058 Cool Creek Road
Wrightsville, PA 17368
United States

KRB introduces its Green Initiative

For the past year, the KRB office staff has been voluntarily collecting recycling. In addition to our efforts to recycle scrap metal and cardboard in the shop, employees have taken it on themselves to recycle office paper, plastic, cans and cardboard as well.

Now KRB is introducing its new facility wide recycling program. KRB has partnered with Waste Management to offer a comprehensive recycling program to meet their new green initiatives.

Not only will we continue to recycle scrap metal and cardboard, we have now added collection bins which will now be placed in the break room for cans and bottles, and a bin for office paper by each of the copiers. The following can be placed in our bins and mixed altogether:

- Aluminum food and beverage containers
- Glass food and beverage containers with
- Natural and pigmented plastic narrow-neck containers with symbols 1,2,3,4,5,6,7
- Ferrous Cans (Iron, steel, tin)
- Newsprint – black and white or pigmented. Not bound or placed in bags.
- Construction paper, Kraft paper, cereal Boxes, shoe boxes, or similar.
- Printer paper, computer paper, copy paper.
- Junk Mail.
- Magazines, catalogs.
- Phone books.

KRB Green is not just the color of our machines. It's the color of our brand. It's also a commitment as stewards of the environment.



Barbara Perkins Retires after 20 years

Barbara Perkins, a long time employee of KRB, is retiring after 20 years of service to the company. Barbara was initially hired from DMI, a manufacturer in California. KRB bought the assets and plans for DMI table benders in 1988.

West coast KRB serviced the western states for several years until the manufacturing plant was consolidated and brought here to the Wrightsville Plant.

Barbara continued to support the western region sales team from her home office in California until her retirement party in September of 2008.

Barbara flew in for a celebration of her service to the company. She was presented with a silver jewelry box and enjoyed a "pot-luck" lunch with fellow employees.

"I feel like I know these people even though I have never met most of them before," says Barb.

"You work with somebody for so long but only by phone and you picture what they might look like. But now I'm putting faces with voices and its so nice to meet the voice!"



KRB introduces new addition to material handling line

KRB's mission to partner with customers to handle and process rebar more efficiently is being continued with the introduction of their latest product.

The BundleMatic

The KRB BundleMatic can automatically bundle rebar in-line, reducing crane time and material handling. Combined with an EvacuBin evacuating pockets system and powered conveyors, the BundleMatic can reduce crane time and speed delivery to storage bins or convey finished bundles right to the shipping area.

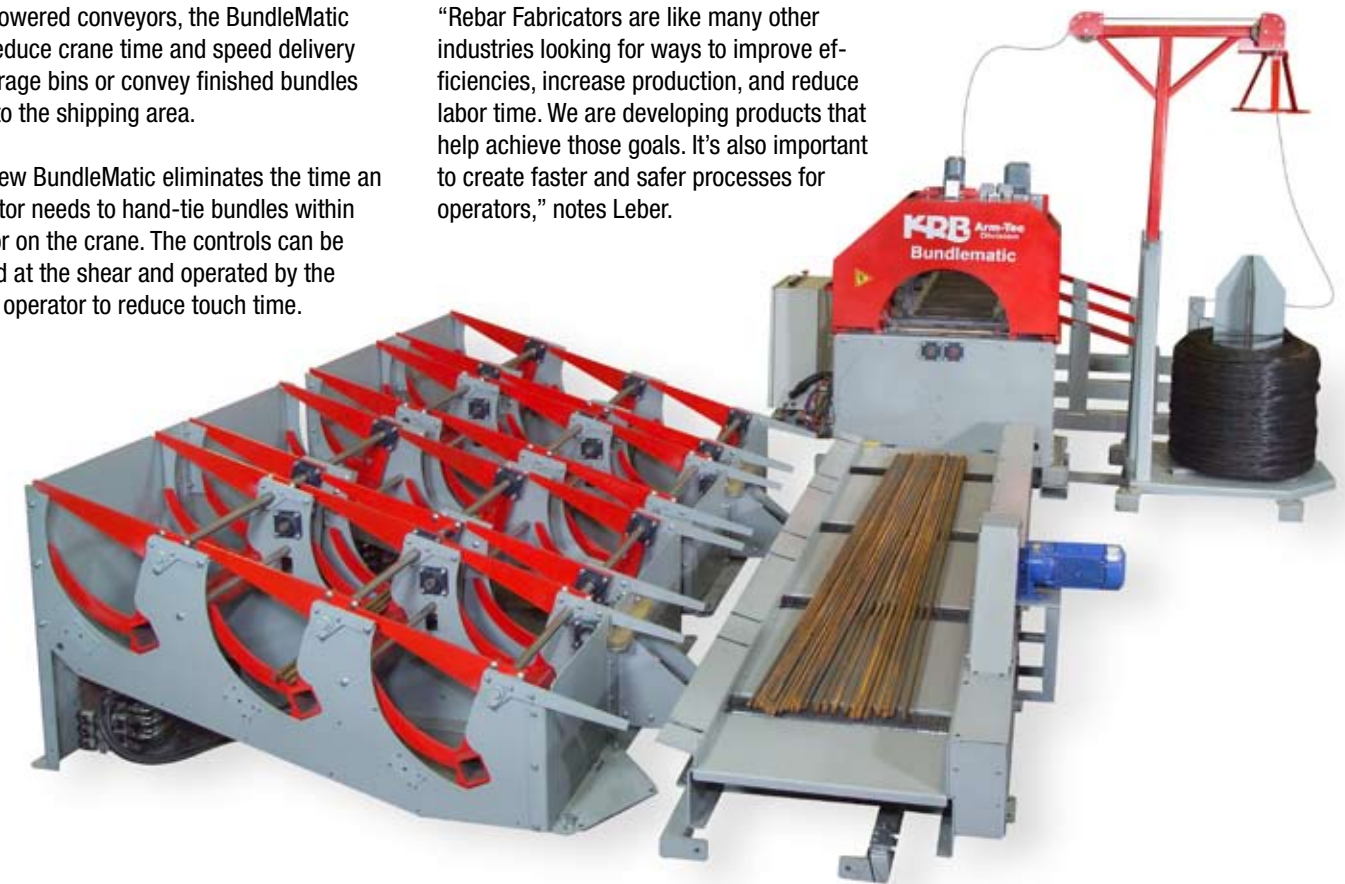
The new BundleMatic eliminates the time an operator needs to hand-tie bundles within bins or on the crane. The controls can be placed at the shear and operated by the shear operator to reduce touch time.

KRB has been focusing its vision on material handling solutions to make handling and processing more efficient and safe for operators. The company sees the need for better, more efficient ways to do everyday operations in a rebar fabrication facility. "We are always looking for ways to help improve our customers' workflow," says Leon Leber, VP of Sales and Support for KRB in Wrightsville, PA.

"Rebar Fabricators are like many other industries looking for ways to improve efficiencies, increase production, and reduce labor time. We are developing products that help achieve those goals. It's also important to create faster and safer processes for operators," notes Leber.

To find out more about KRB and their complete line of rebar bending, cutting and prefabrication equipment, visit www.krbmachinery.com.

The BundleMatic integrated into an EvacuBin System.



The BundleMatic gathers loose rebar up in a tight bundle.



The feed wire spool is lowered on top of the bundle and then spun around and twisted.



The bundle is conveyed down and then wrapped at whatever interval is needed.

